



United Way of Dane County Campaign Planning

As you review the online Campaign Team Guide at www.unitedwaydanecounty.org/campaign, use this worksheet to capture your plans for your 2023 United Way of Dane County campaign.

Recruit Your Campaign Team

Find members full of passion, energy and creative ideas. Our team members are:

- Strive for at least 1 team member for every 50 employees
- Utilize Employee Resource Groups to find an ambassador for LINC and Women United
- Find a champion for Lead United to thank donors and encourage step-up
- Include different departments and seniority levels
- Request campaign endorsement from CEO and leadership

Set Your Goals

Work with your team and leadership to set a realistic goal that will inspire participation.

Revenue Goals

Corporate Gift: \$

Employee Giving: \$

Special Events: \$

Total Goal: \$

Donor Goals

of Donors

New Donors

Leadership Donors
(Step-up and \$1,000+)

Nail Down Logistics

Get started early and set dates for your campaign and events!

Campaign Start Date:

Campaign End Date:

Kickoff Date(s):

Target Your Audience

Use the space provided to implement new tactics to increase participation and/or average gift.

Tactic 1:

Tactic 2:

Tactic 3:

Plan Your Activities

Engage and educate your audience through fun special events and engagements.

Communicate to Your Employees

Share important information and keep your campaign top of mind! Consider email, social media and print.